

Meet Your North American Sales Representative

North American Company's recent strategic regional alignment will prove to be highly beneficial to your business. Your sales vice president, Dave Murphy, can customize services and training to meet the needs of each individual agent who has placed a commitment with North American. As your regional sales vice president, Dave can also assist you in implementing effective pull-through marketing strategies and active recruiting.

Dave comes to North American Company from U.S. Financial Life Insurance Company, Cincinnati, Ohio where he served as vice president of distribution. Prior to U.S. Financial Life Insurance Company, he was Northeast region field sales vice president at Union Central Life and Investments, Cincinnati, Ohio. Dave has dedicated his entire career to insurance and has contributed articles to *Agent Sales Journal* and *Life Insurance Selling*.

Contact Dave today and start growing your business tomorrow!

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Office Hours: 7:30 a.m. to 5:00 p.m. ET, Monday – Thursday
7:30 a.m. to 12:30 p.m. ET, Friday



We're Here for Life®

I'm Committed to the Growth of Your Business
Dave Murphy, CLU, ChFC, FLMI, Sales Vice President